

Family Service League

Position Available: Senior/Management Level

Title: Vice President for Development

Salary Range: Commensurate with Experience

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Family Service League is a large, multi-service human service organization serving Long Island. We offer a broad and comprehensive array of services meeting the needs of approximately 50,000 people annually with 60 programs in 20 locations and an operating budget of approximately \$45M.

We have an excellent opportunity for a seasoned fundraising professional to be responsible for the identification, qualification, cultivation, solicitation and stewardship of donors to assist the organization in increasing our annual and special campaign fundraising. This position is full time and includes developing a strong and positive relationship with a large Board of Directors, building and sustaining effective relationships with all constituents and enhancing awareness of Family Service League's mission throughout Long Island. Will oversee a Development Department with 5 staff (inclusive of a grants director and volunteer services coordinator) and will work closely with the Board of Directors and the Executive Management Team. Strong candidates will bring a track record of fundraising success and will coordinate an integrated marketing, media and communications effort. This position reports directly to the President & CEO.

Requirements:

- Bachelor's Degree Required, Master's Degree Preferred-professional studies in the area of fundraising management or human services at an accredited university.
- 7+ years of fundraising experience or equivalent with a proven track record in donor relations and major gift solicitation, capital campaigns
- Prior experience in overseeing special events and major campaigns required
- Significant successful leadership experience with a history of job growth and advancement;
- Excellent written and verbal communication skills
- Excellent Computer Skills and knowledge of DonorPerfect, helpful
- Ability to build high performing teams and create positive work environment
- Relationships with major L.I. and Metro-Region Funders
- Valid NYS Driver's License