

Michael J. Driscoll, Ed.D.

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Employment Address:

Adelphi University
Willumstad School of Business
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Professional Summary:

After a successful and rewarding twenty-eight year career in financial services, I joined the faculty of Adelphi University as a Visiting (now Clinical) Professor of Finance in April 2010. I teach primarily graduate students and the occasional undergraduate course in economics and business. I advise students and have served on a number of university-wide and school of business committees. I frequently work with senior staff members of the university and the Willumstad School of Business in engaging members of the business community, alumni, and friends of the university.

Employment:

Adelphi University

Garden City, NY

April 2010 – Present

Adelphi is a mid-sized university in a suburban setting on Long Island. The university has approximately 4500 undergraduate students and 3000 graduate students. The university has schools of public health, education, social work, business, psychology, arts and science, and an honors college.

Clinical Professor and Senior Executive in Residence in the Robert B. Willumstad School of Business

- Teach graduate and undergraduate courses in Finance and Economics including:
Corporate Finance
International Business
International Financial Management
Introduction to Economics
Investment Analysis
Life in the Financial Markets
Managerial Finance
Portfolio Management
Securities Markets
The National Economy
- Developed a new course titled *Life in the Financial Markets* open to the entire university for Spring 2013
- One of the first initiatives I brought to Adelphi University was the implementation of the Bloomberg Professional Service and its functionality to the overall university and specifically to the Willumstad School of Business. I incorporate the system into almost

all of my courses and assist other faculty and staff in implementing the system into their courses. Some other institutions have asked to help their students learn how Bloomberg may be used at their schools as well.

- Worked with a team of graduate students on an investment competition in which they finished in first place nationally Fall 2012
- Speak on issues concerning finance representing the university to numerous media outlets including *The Wall Street Journal*, *New York Times*, *Newsday*, *FoxBusiness*, *CNBC*, *Bloomberg* and others as an expert on issues concerning markets and finance
- Recommended as a Fulbright Specialist by the US State Department in July 2014
- 2014 Communicator Award for News Coverage on the Economy – Award of Distinction (Silver) for Publicity Campaign
- 2013 Marcom Award winner for Interviews on the global economy with leading outlets, such as *The Wall Street Journal* and *The New York Times*, received a Gold Award in the Media Relations category.
- Hosted a “Business Forum” on the Adelphi University campus in December 2012 to examine relevant business issues of the day. Titled, “After the Election-Now What?” participants included Robert B. Willumstad, Thomas Donahue, Thomas McGinn, M.D., and Christopher Gucwa.
- Worked with Development and Advancement staff in reaching out to alumni and existing/potential donors to the university.
- Guest Lecturer at Johns Hopkins University and Wagner College
- Panelist at a “Bloomberg for Education” seminar June 2011
- Presenter at a Finance Lab conference at the University of Delaware August 2014
- Worked on various projects for the university President to raise the school’s profile in the New York City and Long Island business communities
- Member of various committees within the Willumstad School of Business including the Advisory Board, Dean’s cabinet, mission statement review, and curriculum review
- Advisor to the Finance Society.
- Assistant Men’s Golf Coach 2010-2012
- Golf Committee for university fundraising 2006-present. Honoree in 2006.
- Gala committee for university fundraising 2007-present

Geosphere Capital LLC New York, NY
Head of Trading

May 2007- January 2010

- Founding member of a hedge fund focusing on global natural resources and industrials that launched with \$350 million in assets under management on July 1, 2007. Assets under management reached \$1.8 billion in 2008.
- Worked closely with managing partner and a research team of six analysts in New York and Singapore to coordinate global resources to manage and implement the firm’s investment strategies around the world including equities, derivatives, commodities, structured products, and currencies.
- Negotiated Prime Brokerage arrangements and ISDAs.
- Coordinated broker vote internally and communicated firm’s message to sell side counterparties.

- Managed all trading processes from execution through settlement.
- Supervised three traders and an operations manager.
- Developed policies and procedures with compliance, technology, and operations.

Bear, Stearns & Co. Inc. New York, NY

April 2002 – May 2007

Senior Managing Director, Equity Trading

- Traded domestic and international energy, commodity, and defense stocks for the firm's institutional clients.
- Management responsibilities included capital facilitation and recruitment and training of trading personnel.
- Instituted and managed a successful training program for Junior and Assistant Traders within the Equity Division that helped them to learn more about areas of the firm and finance in general that were not necessarily with their specific areas of expertise.
- Instrumental in marketing Bear Stearns via CNBC, Bloomberg, CNN, as well as various print and electronic mediums.

Donaldson, Lufkin & Jenrette/CSFB New York, NY

May 1998 – April 2002

Senior Block Trader

- Trading responsibilities for various sectors and hedging the desk's overall risk positions.
- Most actively involved with the energy and commodity sectors. Also traded media, aerospace/defense, and transportation sectors.

Hambrecht & Quist New York, NY

January 1997 – May 1998

Senior Block Trader/Co-Head of Listed Trading

Smith Barney New York, NY

September 1987 – January 1997

Senior Block Trader

- International Equities- Head Trader
- Primary responsibilities were in the energy sector. In addition traded consumer, transportation, and aerospace/defense.

Prudential-Bache Securities New York, NY

September 1985 – September 1987

Options Strategist

E.F. Hutton & Company New York, NY

November 1982- September 1985

Options Strategist

Outside Activities:

- Adelphi University - Board of Trustees, Chairman of Investment Committee, Vice-Chairman of Advancement Committee (2006-2010)

- Xavier High School - Board of Trustees (2014- present), member of the Advancement Committee (2010-present)
- North Shore/LIJ Healthcare System – member of the advisory board of the Department of Medicine (2013-present)
- Involved with several different charities in the New York area with a special focus on disadvantaged and handicapped children
- Avid Golfer

Education:

University of Pennsylvania <i>Ed.D. in Higher Education Management</i> Dissertation Topic: <i>Philanthropy and American Schools of Business</i> (successfully defended April 10, 2014)	Philadelphia, PA	2014
Adelphi University <i>MBA in International Business</i>	Garden City, NY	1989
State University of New York Maritime College <i>BS in Management/Marine Transportation</i> Third Officer-United States Merchant Marine	Fort Schuyler, NY	1982
Xavier High School	New York, NY	1978

References

Robert A. Scott, Ph.D.
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